

# AL Capital

 | Acquisition Lab's \$20M fund — the largest in the space

**Committed capital. Vetted operators. A deal team built to close.**

**1,200+**  
MEMBERS

**400+**  
DEALS CLOSED

**\$1B+**  
ENTERPRISE VALUE

**40%+**  
ACQUISITION RATE

As featured in [Forbes](#) · [Harvard Business Review](#) · [MIT](#) · [Inc.](#) · [Fast Company](#)

AL Capital is the **\$20M investment fund** of Acquisition Lab — the largest dedicated fund in the acquisition entrepreneurship space. We back exceptional operators to acquire and grow small and mid-sized businesses, providing committed equity capital, hands-on deal support, and post-close infrastructure — so our buyers close efficiently and your client's business is in good hands.

## WHY WORK WITH AN AL CAPITAL BUYER

### + Committed capital, day one

Binding equity commitment of **\$500K–\$1M+** per buyer — not a support letter. Proof of funds available immediately.

### ✓ Rigorously vetted operators

Every buyer is screened for P&L leadership, financial readiness, and a commitment to operate the business full-time post-close.

### ⊞ Professional deal team

Fund analysts, preferred SBA lenders, in-house loan brokerage, vetted legal counsel, insurance, and QoE providers behind every deal.

### ⌚ Financing that closes

We manage the full capital stack — SBA debt, equity, and seller notes — and project-manage the entire financing process through closing day.

### 🏠 Long-term owners, not flippers

Evergreen fund — no forced exits. Buyers retain 70–80%+ equity and operate the business themselves. Your client's legacy is protected.

### 🏢 Post-close infrastructure

Fractional CFO, accounting, HR, and IT through AL Services — ensuring business continuity from day one of the ownership transition.

## IDEAL DEAL PROFILE

Business size	\$1M – \$2M SDE / EBITDA
Industries	B2B services, commercial services, light industrial
We look for	Consistent revenue, clean financials, simple operations
Financing	SBA 7(a), seller notes, equity
Geography	Nationwide

## HOW IT WORKS

### 1 Introduction

Our buyer reaches out with a verified proof of funds letter and a complete buyer profile.

### 2 LOI & Evaluation

Our deal team supports valuation, structure, and LOI preparation alongside the buyer.

### 3 Diligence & Financing

We manage QoE, SBA lending, and the full capital stack — project-managed through close.

### 4 Close & Transition

Buyer takes over full-time, backed by AL Services for accounting, CFO, HR, and IT from day one.